

Today's topics

- Your group retirement and savings program
- The benefits of participating
- Selecting your investments
- Enhancements to the program
- Services and support





Your group retirement and savings program

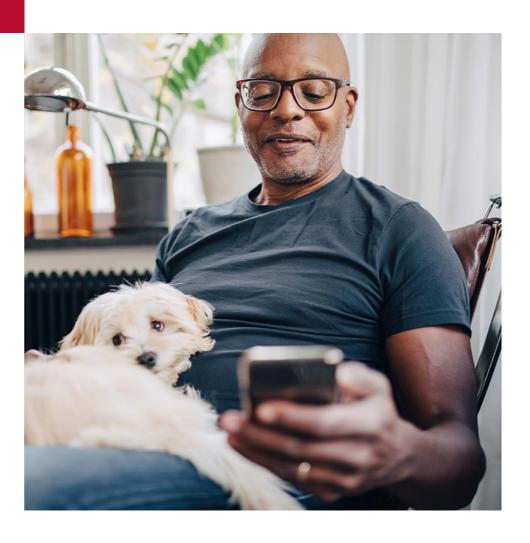
Registered
Pension Plan
(RPP)
Employee & Employer
contributions

Tax Free Savings
Account
(TFSA)
Employee
contributions

Registered Retirement
Savings Plan
(RRSP)
Employee
contributions

Non-Registered
Retirement Savings Plan
(NRSP)
Employee
contributions





Registered Pension Plan (RPP)

- Registered with the Canada Revenue Agency (CRA) to provide tax advantages
- Registered with provincial or federal pension authorities
- Contributions reduce taxable income
- Contributions are typically "locked-in" until retirement
- Contribution amounts are "defined"





Comparing RRSP / TFSA / NRSP

	RRSP	TFSA	NRSP
Need earned income to contribute	Yes	No	No
Tax-deductible contributions	Yes	No	No
Tax-free withdrawals	No (exceptions are Home buyers' and Lifelong learning plans)	Yes	Yes
Maximum Age limit for making contributions	Yes (71)	No	No
Savings objective	Retirement/Home buyer's plan; Lifelong learning plan	Any purpose (wedding, vacation, new car, retirement, etc.)	Top up retirement savings or milestone goal
Contribution limit	Yes	Yes	No



Know your limits – 2022 contribution limits

RPP

- 18% of current year's income up to \$30,780
- Unused room does not carry forward
- Contributions reduce RRSP room in the following year

RRSP

- 18% of previous year's income up to \$29,210
- Unused room carries forward

TFSA

- \$6,000
- Unused contribution room carries forward (Potential of up to \$81,500 if unused since 2009)



Where to find your contribution limit



CRA Notice of Assessment

 Sent to you after filing taxes for the previous year



canada.ca

- My Account
- MyCRA



CRA Tax Information Phone Service (TIPS)

1-800-267-6999





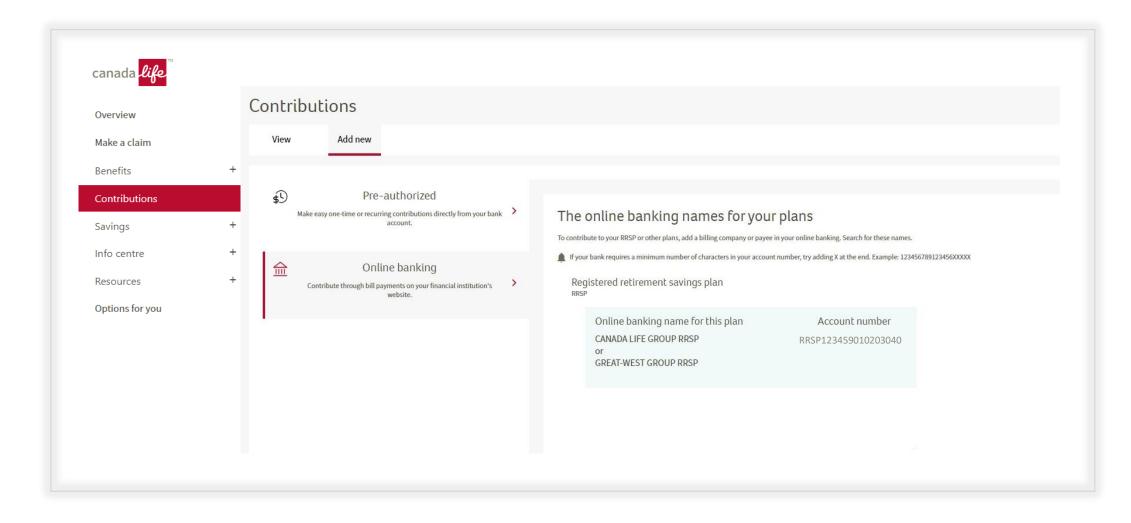
RRSP deadline to contribute for the 2021 tax year

Contributions made by March 1, 2022 can be deducted from your 2021 income.





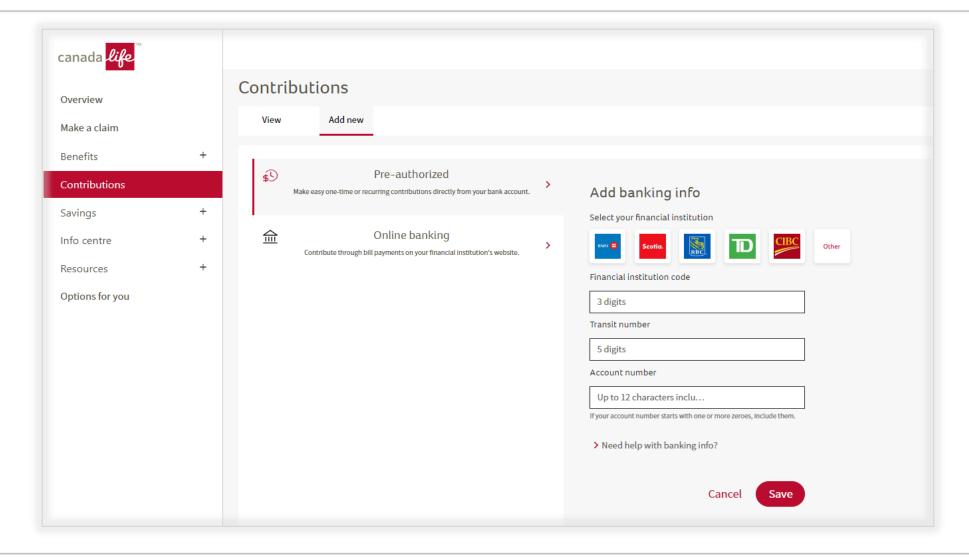
Top up your RRSP – via online banking bill payment







Top up your RRSP - Create a pre-authorized contribution so it's easy















The power of a group plan



Start early, grow more



Frequent systematic contributions



Easier way to save money!



Increase contributions when you can



Reduce taxes



Employer contributions



Pay yourself first



Take advantage of reduced investment management fees

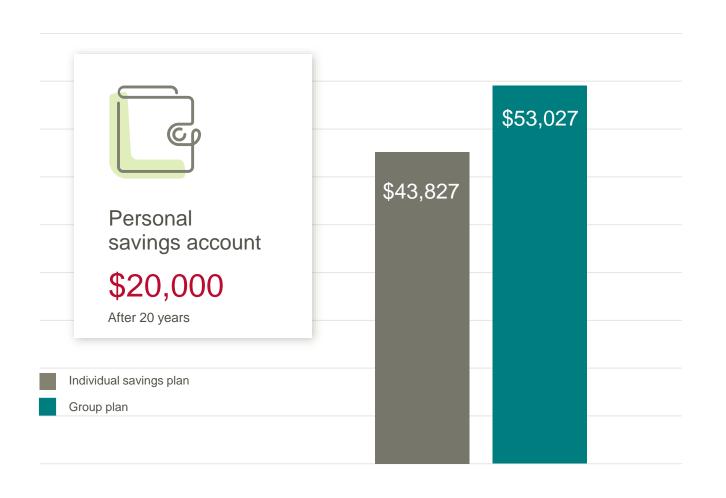


Diversified Fund line-up





Reduced investment management fees (IMFs)



IMFS are also referred to as management expense ratios or MERs

The Investment Management Fees (IMFs) in your group plan were reduced effective January 1, 2021





Your group advantage – comparing fees

Asset category	Your group investment management fee and expense (IMFOE)* (%)	Sample retail average management expense ratio (MER)** (%)
Asset allocation	0.494% - 0.499%	2.15%
Fixed income	0.283% - 0.411%	1.71%
Balanced	0.390% - 0.633%	2.28%
Canadian equity	0.383% - 0.633%	2.30%
U.S. equity	0.333% - 0.391%	2.37%
Global equity	0.533% - 0.833%	2.43%
International equity	0.674%	2.42%





^{*} Examples of the IMFOEs from your plan.

^{**} Morningstar Research, December 2020. The mid-range of MERs are selected from the advisor series.

The impact of Archdiocese contributions

Smartpathnow.com > Contributions Calculator

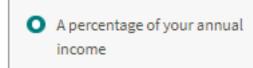


35

At what age do you want to retire?

65

How are you contributing to retirement today?



○ A dollar amount

What's your annual income before taxes?

\$ 82,000

What percentage of your annual income are you contributing?

14 96

Pre-retirement rate of return

5 %

Calculate

Here are your results

Based on your information, here's a breakdown of how much your contributions could be worth in the future.

Your contributions in 30 years could be

\$1,072,505.00

You could get an annual income for 25 years after retirement

\$76,096.87

of:

We suggest you use a few different interest rate assumptions to help you understand how results might vary.







Enhancements to your Retirement and Savings Program

- Investment Management Fees (IMF) reduced effective January 12, 2021
- Non-Registered Savings Plan added effective March 1, 2021
- Personal spouse plans added to RRSP and TFSA effective May 1, 2021
- RESP added effective January 1, 2022
- KOHO coming soon



Welcome to the Canada Life RESP







What is an RESP?

- A tax-sheltered account to save money for a child's education
- Parents, grandparents, guardians, family members and friends can open an RESP
- Offers grants (CESG) and various incentives
- Individual and family plans available
- Contributions are not tax deductible



How does it work?

- Enrol online and start saving money like you do with other savings plans
- The government of Canada and some provincial governments help out with grants and bonds available only for RESPs
- Your savings can grow and you generally get lower fees than a similar product from the retail market
- When your student is ready **for qualifying post-secondary studies**, withdraw what they need to pay for tuition, books and other student-life costs

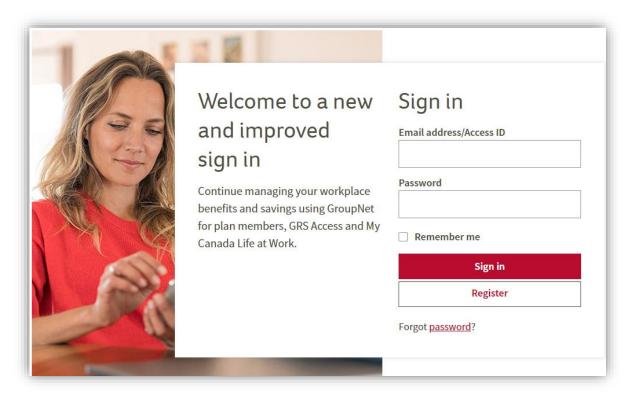
Refer to the RESP member booklet for more information or https://www.canada.ca/en/services/benefits/education/education-savings.html





Ready to open a Canada Life RESP?

Go to mycanadalifeatwork.com



If you have registered for your My Canada Life at Work online account

- Go to <u>mycanadalifeatwork.com</u> and sign in using your personal Username and Password.
- 2. Go to **Options for you**, click on **Learn more** under the RESP tile to review the member booklet and schedule of fees.
- 3. Click on **Open an RESP** and follow the instructions to enrol online.

If you have not registered for your My Canada life at Work online account

- Click on Register at <u>mycanadalifeatwork.com</u> and follow the instructions to set-up your personal Username and Password to access your account.
- 2. Go to **Options for you**, click on **Learn more** under the RESP tile to review the member booklet and schedule of fees.
- 3. Click on **Open an RESP** and follow the instructions to enrol online.





KOHO: Helping the employees of Archdiocese of Vancouver save and spend responsibly





What is KOHO?



- KOHO isn't a credit card
- Spending account that comes with the perks of a credit card, without any of the risk
- You pre-load your own money onto the card, so there's no credit or debt to worry about
- KOHO comes with an app that gives you real-time insights into your spending
- Get cash back, earn interest and grow your savings – all for free



Extra perks to help you save

- Unlimited free Interac e-Transfers
- 1.2% interest earned on your account balance
- 0.5% cash back on every purchase
- Up to 10% cash back when shopping with KOHO brand partners

- No interest rates
- No monthly account fees
- No ATM or non-sufficient fund (NSF) fees
- No minimum balance or maximum number of transactions



Budget skills unlocked

PowerUps: You'll earn 0.5% cash back on every purchase.

RoundUps: Round up every purchase you make with your card to the nearest \$1, \$2, \$5, or \$10. You decide the amount, and you can change it anytime.

Goals: You can set a goal (Bahamas, anyone?) and ask KOHO to automatically move a daily dollar amount from your account to the goal.

Exclusive features for Archdiocese of Vancouver plan members

Round up your purchases and sock your savings away in a:

- Tax-free savings account (TFSA)
- Registered retirement savings plan (RRSP)
- Or both!

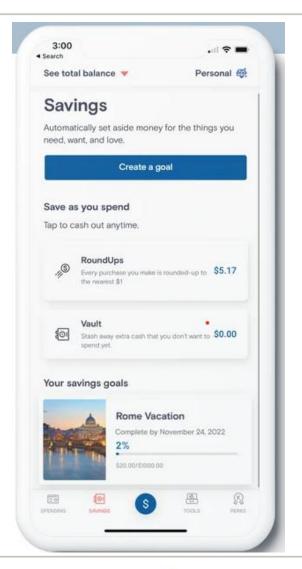


Summary – what's in it for you?

Take control of your spending:

- Track your spending
 - Get balance updates (daily, weekly or monthly)
- Automate your savings goal
- Save as you spend by rounding-up purchases
- Get cash back, earn interest and grow your savings – all for free

More information to come!













Balancing risk and return



Potential risk (standard deviation)

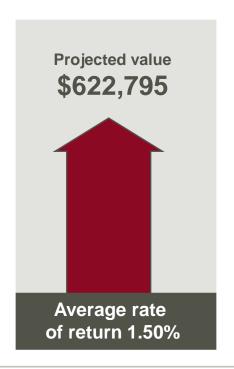




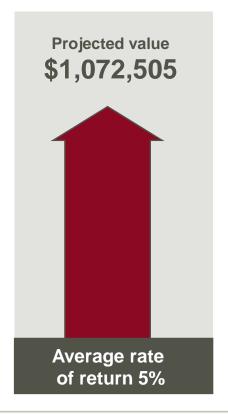
Savings potential at age 65

Your contribution – 7%
Archdiocese of Vancouver contribution – 7%

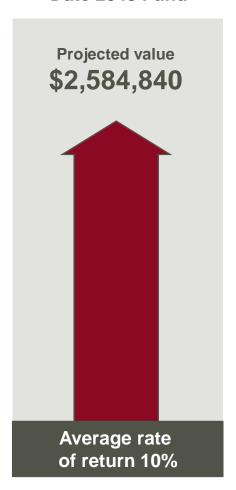
5 Year GIC



Conservative Target Risk Fund



Continuum Target Date 2045 Fund





Hands off investing – asset allocation funds

Target Date

- Select an investment based on your target retirement date
- Each fund holds a mix of investments
- Investment mix becomes more conservative as target date approaches

Target Risk

- Select an investment based on your investment personality
- Each fund holds a mix of investments
- Revisit your investment personality
- Revise your investment choice to match your investment personality





Consider choosing a hands-off strategy



Easy to choose

Select one fund



Managed to minimize risks

Each fund is made up of different investment options to help members optimize the ups and downs of the market.



Hands off

Professionals manage and adjust investments in the fund for you

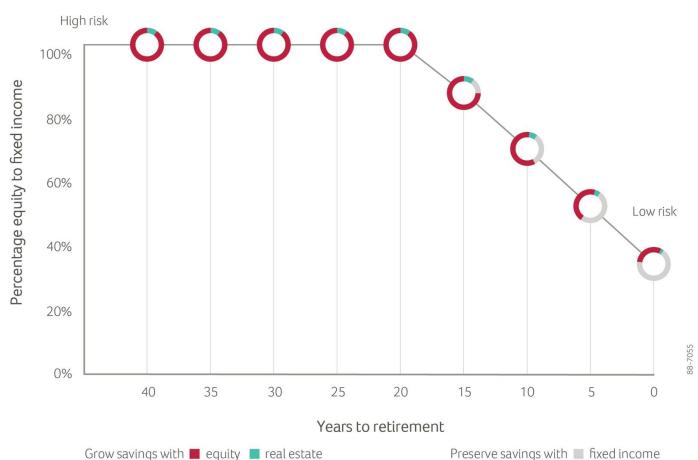


How a Target Date Fund Works

The mix of investments in your fund changes as you get closer to your retirement year.

•





For illustration purposes only, the chart illustrates the approximate percentages of holdings. The actual asset percentages will vary.





Easy to select a target date fund

Choose a fund closest to the year you want to retire

Consider when you'd like to retire	Choose your target date fund
2018 – 2022	Cadence 2020 Fund
2023 – 2027	Cadence 2025 Fund
2028 – 2032	Cadence 2030 Fund
2033 – 2037	Cadence 2035 Fund
2038 – 2042	Cadence 2040 Fund
2043 – 2047	Cadence 2045 Fund
2048 – 2052	Cadence 2050 Fund
2053 – 2057	Cadence 2055 Fund
2058 or later	Cadence 2060 Fund

- If you plan to retire in 2048, choose the Cadence 2050 Fund.
- Select one fund and your work is done!

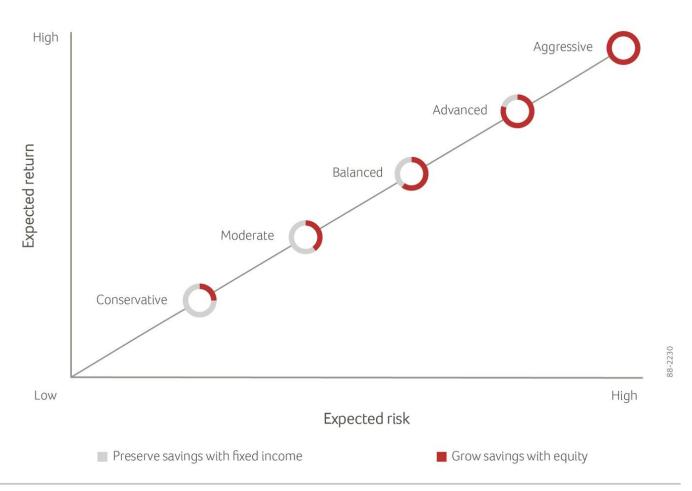


How a Target Risk Fund Works

There are five target risk funds made up of a mix of investments based on investors' comfort with risk.

From conservative to aggressive, there's a fund for everyone.

Target risk funds

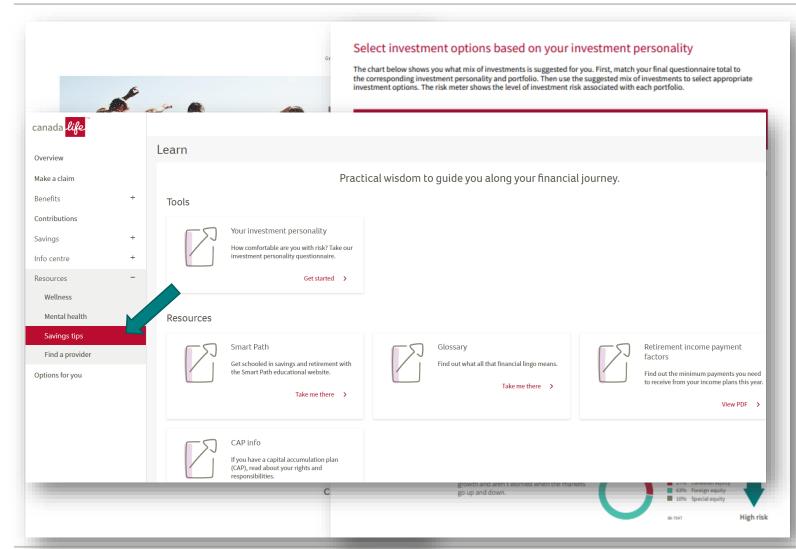


For illustration purposes only, the chart illustrates the approximate percentages of holdings. The actual asset percentages will vary.





Step 1:Determine what type of investor you are



 Complete the investment personality questionnaire to find your investor type





Step 2: Select a fund to match what type of investor you are

If your score is between	You are a	The corresponding fund is
105 or less	Conservative investor	Conservative Fund
106 to 135	Moderate investor	Moderate Fund
136 to 164	Balanced investor	Balanced Fund
165 to 199	Advanced investor	Advanced Fund
200 or more	Aggressive investor	Aggressive Fund

- Five funds are modelled after five investor types
- Match investment personality questionnaire score to a fund



Hands on investing – build your own portfolio

Canadian Equity Fund (Beutel Goodman)



Fund facts

as at September 30, 2021

Asset class: Canadian equity Fund code: LNABG Asset category: Canadian equity

Fund inception date: July 1998 Segregated fund size: \$626.37 million

Total fund operating expenses

2020	2019	2018		
0.033%	0.033%	0.033%		

Volatility meter



Equity style and capitalization overview

	Value	Blend	Growth
Large	•		
Mid			
Small			

Investment manager

Beutel, Goodman & Company Ltd.

Investment management style

The Fund takes a bottom-up value approach investing in medium to larger companies with above-average growth and profit potential which can be purchased at attractive prices. The Fund focuses largely on the fundamentals of specific companies and place less emphasis on economic or industry outlooks.

To provide a high level of long-term capital appreciation. This Fund invests in the stocks of Canadian and United States companies which are expected to achieve strong growth in

Historical performance as at September 30, 2021

This graph shows how a \$10,000 investment in this fund would have changed in value compared with the benchmark: 80% S&P/TSX Composite Index, 20% S&P 500 Index



Compound returns as at September 30, 2021

	3 mth	1 year	2 year	3 year	4 year	5 year**	10 year
Fund*	-0.23%	32.66%	10.87%	9.28%	9.33%	10.13%	12.59%
Benchmark	0.72%	27.12%	14.51%	11.97%	11.21%	10.96%	10.88%
"Stated on an ann	ualized basis						

Calendar year returns

l		YTD	2020	2019	2018	2017	2016
	Fund*	16.33%	3.71%	15.89%	-2.77%	11.71%	19.20%
	Benchmark	17.08%	7.80%	23.31%	-6.35%	10.09%	18.47%

Any performance shown prior to the fund's inception date is that of the underlying fund and is considered representative of this fund's performance.

24.1%

74 6% 25.4%

Composition





■Industrials

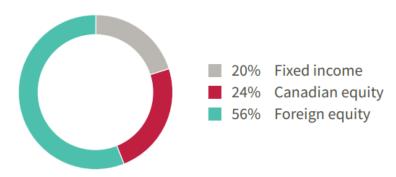
Consumer discretionary

Communication services

	Top holdings as at September 30, 2	021
71.6%	Toronto-Dominion Bank Com New	7.2%
25.4%	Royal Bank of Canada Com	4.6%
3.0%	Brookfield Asset Management Inc. Voting Shs CI A	4.2%
	Canadian National Railway Company Com	3.7%
	Rogers Communications Inc. CI B Non Vtg	3.7%
	TC Energy Corp. Com	3.4%
	Sun Life Financial Inc. Com	3.1%
	Alimentation Couche-Tard Inc. Sub Vtg Sh	3.0%
29.2%	Open Text Corp. Com	2.4%
13.5%	Metro Inc. Com	2.3%
12.9% 10.6%	Total	37.6%
10.070		

1) Complete the **Investment Personality**

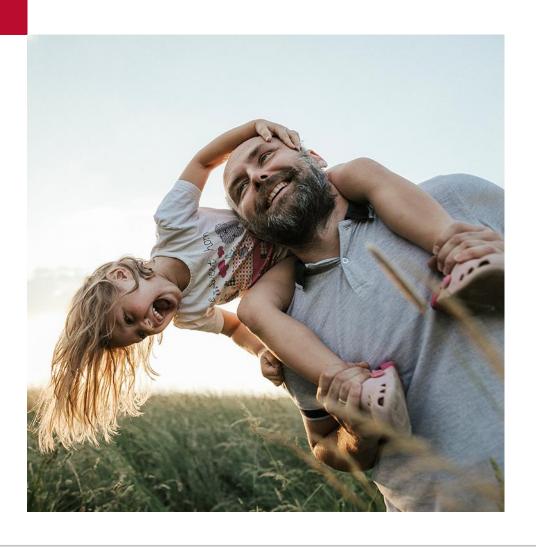
rowth, this portfolio is ivestors who want some nore interested in growth tion from market ups



line up





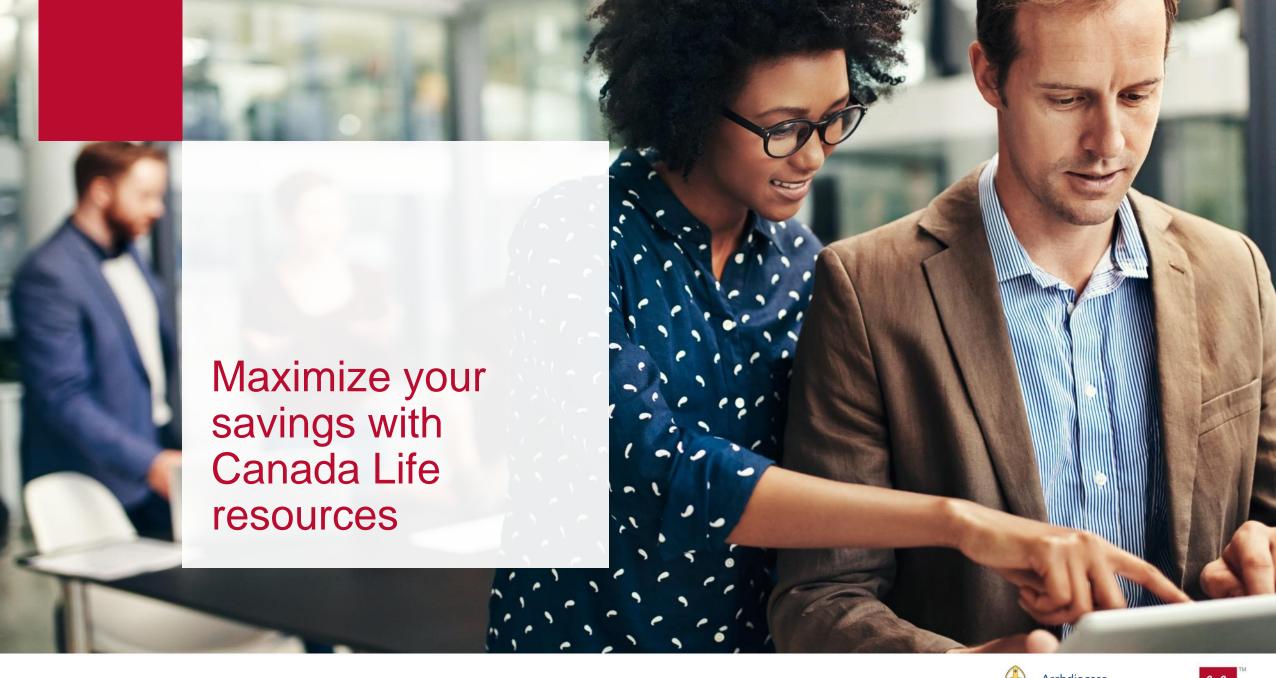


Sync your fund to your life

 Revisit the investment personality questionnaire regularly to make sure your investments keep up with your lifestyle changes



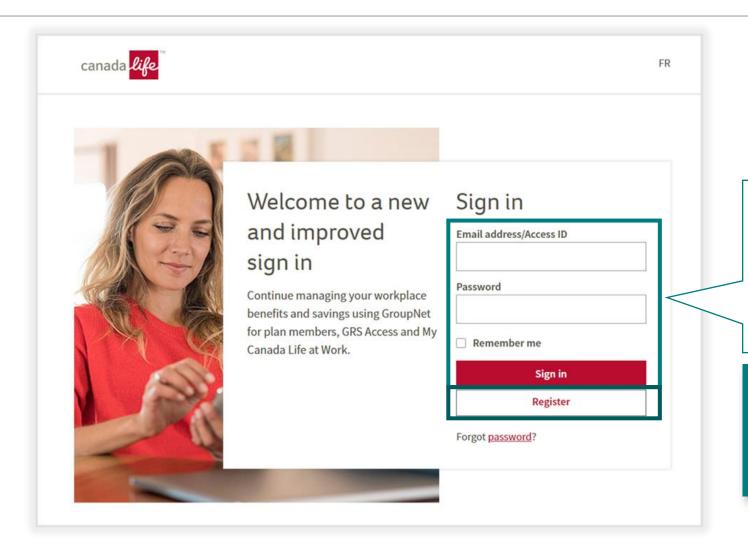








Accessing your account - mycanadalifeatwork.com



Enter your unique credentials to log into your account.

New to the site? Click "Register" and follow the prompts to set up your account

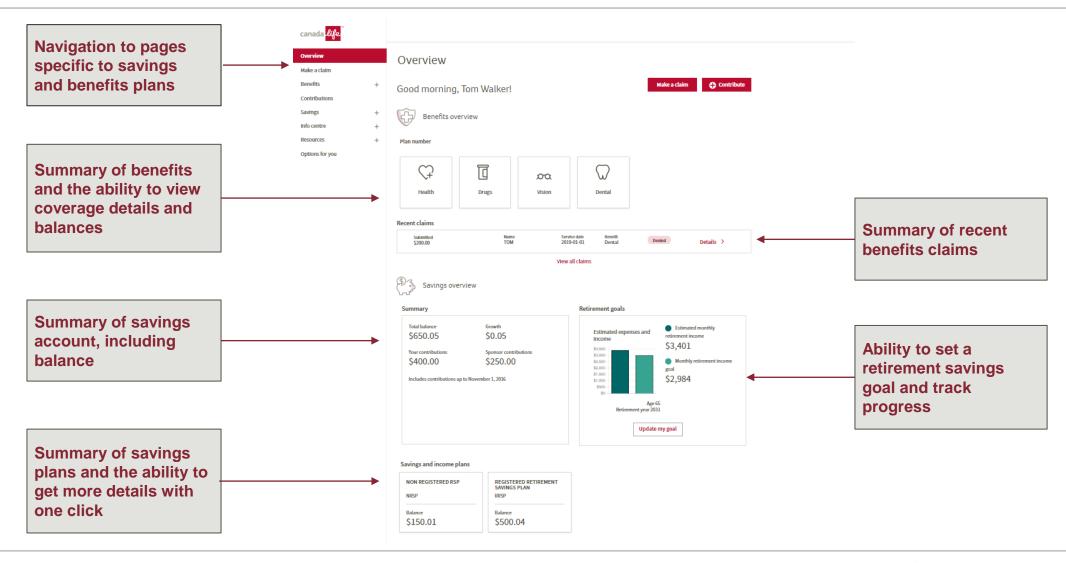
Tech support line

1-888-222-0775 Monday – Friday 8 a.m. to 8 p.m. ET





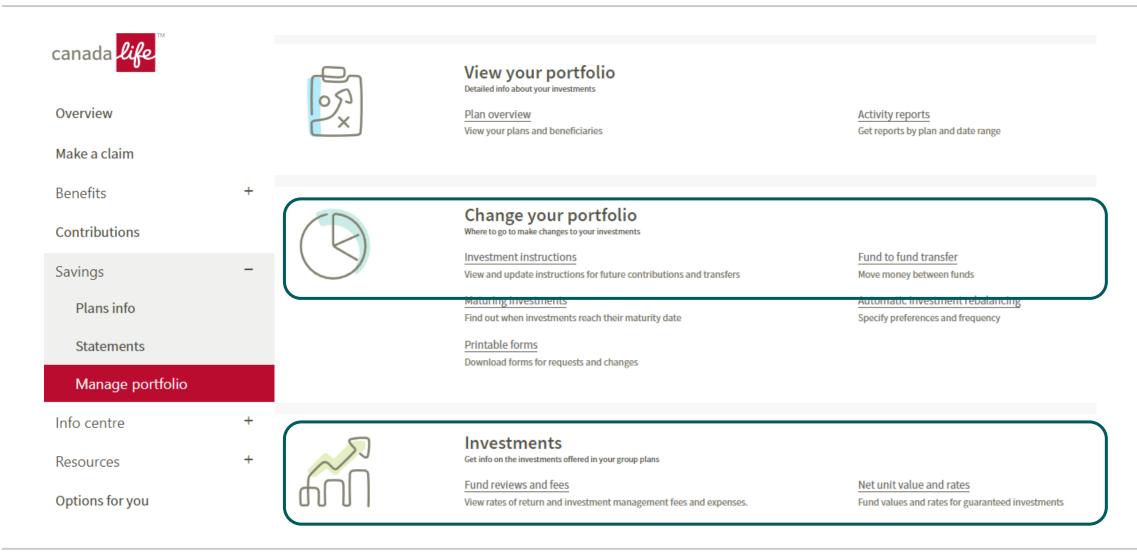
Manage your account online







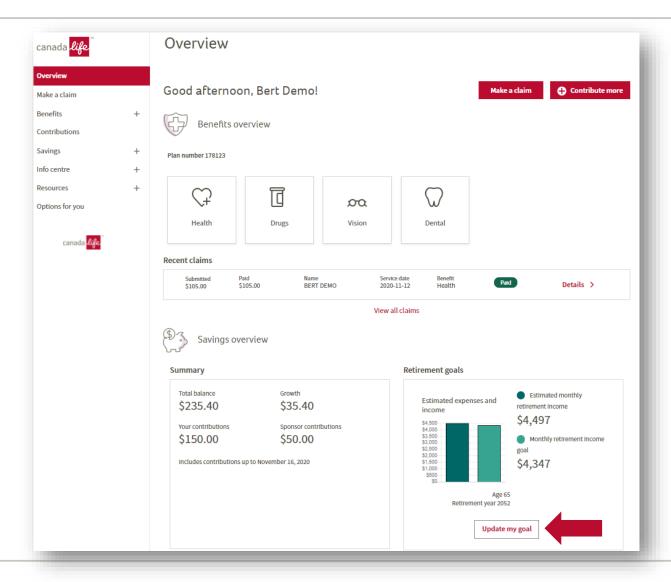
Review and make changes to your investments







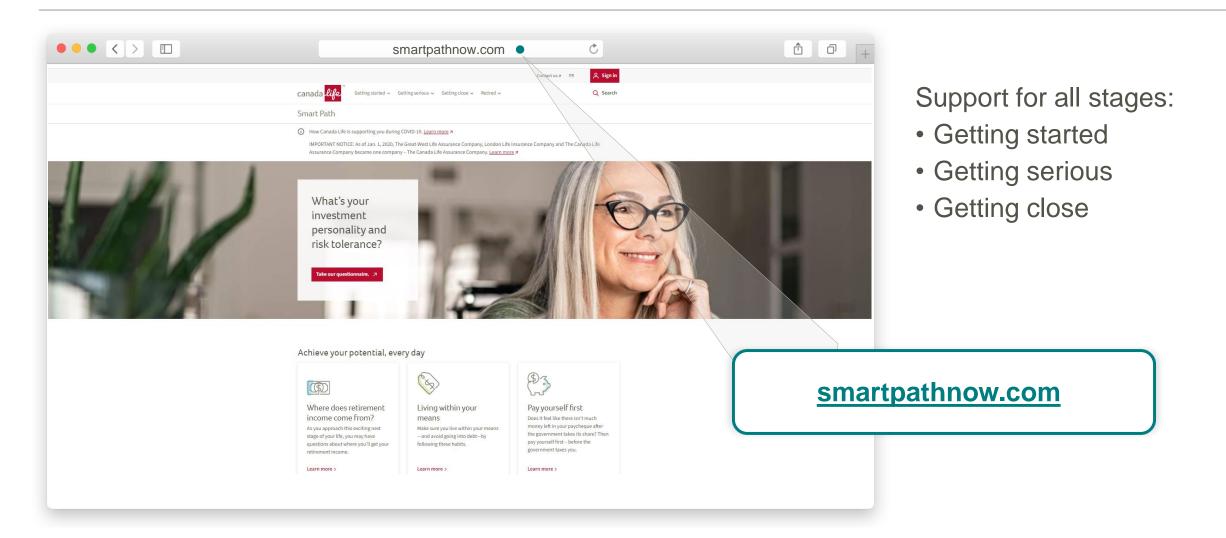
Retirement income goal tool - set your goal...update your goal







Smart Path







Canada Life services and support



Contact Canada Life 1-800-724-3402 8 a.m. to 8 p.m. ET Monday-Friday

Tech Line 1-888-222-0775

Member website

- Create a retirement goal
- Check balances
- Research investments
- Change investments
- Access statements
- Education

mycanadalifeatwork.com

Retirement education

- Articles
- Calculators
- Videos
- Links to external resources

smartpathnow.com





Financial Planning Support

Should you require assistance with any aspect of your Archdiocese of Vancouver Employee's Pension Plan assets, the following three planners listed below are available to you.

Rick Lam
T 604.608.0688
C 604.644.7412
rick@lamfinancial.ca

Stuart Rowles
T 604.684.8313
TF 1.888.338.9888
stuart@rowlesfinancial.com

Andrew Seabrook
T 250.564.2020
TF 1.855.747.8645
aseabrook@assante.com







